# ETHOS REAL ESTATE REFERRAL AGREEMENT

#### **Exchange of value-**

This Ethos Business development referral fee agreement Is based solely on the exchange of a percentage of the agent commission In exchange for participation In having agents new to Ethos placed In the revenue share organizations of participating agents. There Is no discounts for referral fees that come with the receipt of leads or any other service

#### **Referral Fee amount -**

Each participating agent will pay a 10% referral fee on all closed transactions.

#### Weighted allocation -

Each agent will get weighted the same on the first round of allocation each month. Each additional round of agent allocation will be weighted based on the total amount paid In the previous 6 months.

Example: John has 3 deals and paid In \$3,000 Sally has 1 deal and paid In \$1,000

each would get 1 agent to start then out of the remaining recruits John would get 75% and sally would get 25%.

#### Referral Fee agreement length -

You can exit out of the agreement at anytime but we ask that you give It a 6 month time period. This Is the amount of time most conducive to getting the expected value.

## **Downline Offering -**

All those that you bring In to your downline can utilize the same service, thereby adding to your 2-5 tier of revenue share.

#### **Contract period start date -**

The official start date will be at the close of your first transaction where a 10% referral Is paid.

### Master referral agreement -

The official start date will be at the close of your first transaction where a 10% referral Is paid.

Printed Name	Signature	Date